



# THE LATEST FROM AGRICULTURE & NATURAL RESOURCES RCE OF CAPE MAY COUNTY





### OTHER EVENTS

02 Oct	From the Ground Up: Hands-on Produce Safety Workshop-10am-2pm- \$50.00 per
	person, including lunch
05 Oct	South Jersey Growing Together Event- 9:00am-3:00pm- Free
08 Oct	Farm Business Planning Course- 6:00pm - 8:30pm-\$450- scholarships available for
	veterans
09 Oct	Essential Skills: Self-Awareness and Personality Types-1:00pm-2:00pm - Free Virtual
	Live Webinar
10 Oct	Food for Profit: Entering the World of Instagram-12:00pm-12:30pm- Free Virtual Live
	Webinar
10 Oct	Living on a Few Acres: Backyard Swine and Poultry-6:00pm-8:00pm- Free Virtual Live
	Webinar
16 Oct	Essential Skills: Negotiating Across Diversity-1:00pm-2:00pm- Free Virtual Live Webinar
17 Oct	Site Prep & Permanent Beds Workshop-3:00pm – 6:00pm- Free
17 Oct	Ag Risk Management: Production Risk-Food Safety-3:00pm- Free
21 Oct	Consumer Food Waste Webinar Series: Launch event-12:30 PM- Free Webinar
22 Oct	Sustainable Jersey Water 101 Event-6:00-8:00 pm- Free
25 Oct	Short Videos, Big Results-12:00pm-12:30pm- Free Virtual Live Webinar
02 Nov	2024 Youth Hunter Take a Kid Pheasant Hunting Application
06 Nov	Raising Your Prices Without Losing Customers-12:00pm-12:30pm- Free Virtual Live
	Webinar
04 Nov	4 Ways to Financially Prepare for 2025-12:00pm-12:30pm- Free Virtual Live Webinar

Contact us: Claudia Gil Arroyo Agriculture and Natural Resources Agent III

capemayag@njaes.rutgers.edu (609) 465 5115 Ext. 3602

355 Court House – South Dennis Rd. Cape May Court House, NJ 08210 Mon – Fri 8:30AM – 4:30PM





NEWS

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October 1, 2024

#### The Rutgers Agrivoltaics Program launches a new website

- Noninsured Crop Disaster Assistance Program September Coverage Deadline
- Untreated Seed Pilot Program (USPP) Fall 2024 Fall 2025
- Farmer Guide to Fertilizing with Urine
- Resistance-breaking Tomato Spotted Wilt Virus present in tomato in New Jersey

#### PARTNERSHIP SPOTLIGHT New Jersey FSA



Farm Service Agency
U.S. DEPARTMENT OF AGRICULTURE

The Farm Service Agency is a safety outlet for producers. It helps ensure: The well-being of American Agriculture, the environment, and the American People though efficient and equitable administration of farm commodity programs; Farm ownership, operating, and emergency loans; Conservation and environmental programs; Emergency and disaster assistance; Domestic and international food assistance and international export credit programs.

"Our goals are to: stabilize farm income; help farmers conserve land and water resources; provide credit to new or disadvantaged farmers; help farm operations recover from the effects of disaster" To learn more, visit:

https://www.fsa.usda.gov/state-offices/New-Jersey/index

### RUTGERS MASTER GARDENERS OF CAPE MAY COUNTY

Do you have an event you'd like the RMG volunteers to attend with their traveling Horticulture Helpline table? Would you like to have one of our RMG volunteers give a gardening talk to your group? Then contact us at: <u>capemayag@njaes.rutgers.edu</u>



Interested in becoming a Cape May County Rutgers Master Gardener? To sign up to get more information, go to <u>https://go.rutgers.edu/fmrulxeb</u> to fill out our survey.

#### GARDENING TIP – October By Jennifer Sawyer Caraballo



Now that Autumn has arrived, it is good time to take stock of your gardens and tidy up a bit as you begin preparing for the winter months.

Take some notes on what did well and what didn't. Clear out any diseased plants. But leave behind leaf litter for wildlife if you can!

Clean and store any valuable containers so they don't crack during a freeze cycle.



GOT GARDEN QUESTIONS? Call the Cape May County Horticulture Helpline (609) 465 5115 Ext. 3653



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RESOURCES

### THE LATEST FROM AGRICULTURE & NATURAL RESOURCES RCE OF CAPE MAY COUNTY

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- Beat the Heat: Companies for Farmers to Source Heat Stress Prevention Supplies
- Farmer Resource Guides
- National Farm Safety and Health Week
- Adding cover crops into integrated weed management programs
- Farm labor report: Labor challenges persist
- Data Science For Wineries: Part IV Math... What Is It Good For?
- USDA Launches Assistance Network to Support Financially Distressed Farmers and Ranchers
- Guidelines For Developing Pollinator- Friendly Utility-scale Solar Projects
- Mental Health Awareness & Suicide Prevention
- <u>Agricultural Management Practices for Commercial Equine Operations</u>
- Update on Right to Repair

### **FUNDING OPPORTUNITIES**

- FSA Food Safety Certification for Specialty Crops
- HFFI- Healthy Food Financing Initiative- FARE FUND
- NJ Innovative Healthy Food Retail Initiative
- Farmer Grant Program-Due Nov 12
- Organic Certification Cost Share Program-Due Oct 31
- Marketing and Branding Consulting Services Grant-Due Oct 31
- ACT NOW: New Jersey Accepting Applications for 2025 Program Offerings-Due Oct18
- Innovation in Dairy Processing and Packaging Grant-Due Oct 31
- Inflation Reduction Act Community Change Grants Program-Due Nov 21

### FARM MARKETING TIP by Claudia Gil Arroyo

Having a marketing plan can help set goals for your business and outline the steps you need to take to accomplish them. It doesn't have to be a long and complicated document. It can be tailored to your needs. You just need to make sure it has these important elements: goals, target customers, tactics and evaluate results.

First, let's focus on setting your goals. An easy way to write up a goal is to remember that they need to be <u>SMART: Specific, Measurable,</u> <u>Achievable and Time-bound</u>.



For example: Increase sales in 20% on the farm stand by December.

### FACTSHEETS

- E259: Deer and Elk Farming
- FS1359: Soil Health: Purpose and Management
- <u>FS1358: Developing Your On-Farm Food Safety Worker</u> <u>Training Program</u>
- FS1917: Llamas and Alpacas Westendorf, M. and Stahl, T.
- E296: Agricultural Management Practices for Commercial Equine Operations
- FS038: The Basics of Equine Nutrition
- FS525: The Basics of Equine Behavior

#### PLANT & PEST ADVISORY

- Landscape, Ornamentals, Nursery, and Turf Pest Notes
- Vegetable Crop IPM update
- Tree Fruit IPM Report

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